Executive Search and Recruitment Services

FE ASSOCIATES



1 About FEA

Our dedicated permanent executive search and recruitment services division will ensure our approach matches your needs and expectations and that the candidates we present have a solid understanding of the organisation's priorities.

FE Associates is the UK's most progressive further education and skills specialist, dedicated to offering expert insight, collaboration and guidance from an unrivalled network of sector-leading experts. FE Associates offer over 19 years of specialist sector intelligence, spanning the entire breadth of further education and skills.

Through our exceptionally well-networked recruitment and management consultancy practices, we understand the challenges and issues further education and skills providers face throughout the UK. Our executive search and recruitment practitioners have a deep insight into the skills

required to make a difference and to drive colleges and

providers forward.

Our permanent executive search and recruitment services division focuses solely on the further education and skills sector. Our people are in colleges and providers daily, so our contacts and networks are stronger than those of our competitor organisations.

We aim to be your trusted business partner, focusing on adding value throughout the process. We wish to support and deliver the search and recruitment process with a fully tailored service, backed up by real and current sector expertise, with an eye to ensuring value for money and successful outcomes.



2 Our Purpose, People and Principles

Our purpose, people and principles make us stand out and set us apart from others in the senior FE recruitment space.

Our purpose is simple – we build outstanding leadership teams by attracting great talent, caring for candidates and delivering great results for our clients.

Our people are what sets us apart – we are not just recruiters. Yes, we are experts in recruitment, but we are so much more than this. We are experts with senior college leadership experience, we have experience as governors, we are experts in FE strategy and policy, our team has senior-level HR expertise and we have a deep insight into what the sector faces today.

Our approach to working with you is based on our core principles:

Partnership – when we recruit for you, we are your partners, trusted advisors and confidants. We have your reputation in our hands and we take that responsibility extremely seriously.

Understanding – we seek to build an in-depth understanding of the challenges and opportunities your organisation is facing and build a deep understanding of your culture, values and aspirations.

Fun – we work with a sense of fun. We seriously enjoy what we do and our enthusiasm and passion for the sector shines through on every assignment we handle.

Challenge – we believe that part of our role is constantly challenging ourselves to deliver the best possible results for our clients. We also believe that our knowledge of the sector and the candidate market enables us to challenge our clients occasionally.

Care – at the core of everything we do is care and empathy. We have a dual responsibility to you as clients but also to candidates. Through our people-centred approach, we build enduring relationships with clients and candidates and judge our success by the ongoing relationships we maintain.

3 Meet the Team

Our Key People - we have the most talented search and recruitment team in the FE sector today. Leading the team is our Director of Recruitment Jo Johnston, supported by our senior consultants Amanda Hart and Suzanne Thurlow and their Personal Assistant Beth Jefferies who also supports Alison Edwards, our Recruitment Operations Manager and Rachael Collier, our Recruitment Operations Officer. Strategic advice is provided to the team by our Managing Director Matt Atkinson.

Together, we make a great team and share the same level of commitment and passion for our work with clients and candidates. As experts in the further education and skills sector, our key personnel have an unrivalled network of contacts across colleges and training providers. This, coupled with the balance and breadth of experience, skills and strengths that the team possess, is what sets us apart and makes us successful.



Director of Recruitment

Jo has an extensive background in search and recruitment. As the former Managing Director of AoC Create, she is one of the sector's best-known search and recruitment consultants and her skills, experience and contact book are real strengths to our recruitment team.

As well as leading the team, Jo provides expert search and headhunting support to our clients, designing and delivering assessment centres and selection events to secure the best talent on offer.

Jo is highly focused on representing the college with absolute professionalism and providing exceptionally high levels of support to clients and candidates.



Suzanne Thurlow
Senior Recruitment Consultant

Suzanne is a professional HR expert with over 25 years' senior leadership experience in further education in positions as HR Director, Assistant Principal and, more recently, as Vice Principal. As a senior HR strategist, Suzanne has successfully led on all aspects of HR and organisation development whilst supporting leaders to transition into their roles and develop their people skills to enable them to effectively support, motivate and inspire others.

Suzanne has led on a number of search and recruitment campaigns for senior leaders and governors, and consistently provides excellent levels of support and outstanding communication for both clients and candidates.

FEA's Executive Search and Recruitment Team are the only sector recruitment practice whose Senior Recruitment Consultants include highly experienced senior HR experts from the FE sector.



Amanda Hart
Senior Recruitment Consultant

Amanda was previously Group Director of HR at the largest college group in the sector and also led HR teams in the independent training provider arena. Her strengths lie in her ability to build relationships and to quickly gain an insight into the needs of the organisation. Her ability to work with candidates, building their confidence whilst rigorously assessing their skills and abilities, are second to none.

As a senior HR expert, Amanda will ensure that your selection processes are designed and delivered to ensure success.







Alison manages and coordinates our permanent recruitment activities, delivering expert operational management across our processes. Together, Alison and Rachael will coordinate the campaign including advertising, website development, applicant tracking and processing and where we support clients with assessment centres, she will take care of all scheduling, process design and document production. Beth provides a high-level of support to our consultants.



FE Associates' Managing Director Matt Atkinson provides strategic oversight of our executive recruitment services and supports our assignments with his expert knowledge of the candidate marketplace. Since 2016, Matt has led over 175 senior sector appointments, utilising the expertise and networks he built and maintained throughout an 11-year career as a college principal and chief executive.

He has extensive experience as a governor and trustee and is currently the Chair of South Gloucestershire and Stroud College Corporation. He views things through the eyes of the client and his personal experience and professional credibility are a significant strength to senior appointment processes.

4 Our Experience

Each year we handle a large number of senior appointments covering all aspects of college and provider leadership positions.

Principal/CEO







Following the announcement of the retirement of our current CEO, The Bedford College Group is seeking a new CEO (starting on 1 January 2024) to lead us successfully into the future. This is a major sector appointment as the Group is one of England's largest further education colleges. The new CEO will need to bring their impeccable professional standing and experience to deliver our strategic priorities.

Located at the southern part of the Oxford-Cambridge Arc, the Group's ambition is to be both a regional and national FE leader taking advantage of the substantial local growth opportunities available. In doing so, the Group will not only emphasise excellence in everything it does but remain a values-driven institution supporting its local communities and employers and with a strong commitment to quality, diversity and inclusion

We have appointed FE Associates to support us with this crucial appointmen Prior to submitting an application, interested parties are advised to contact Jo.Johnston@fea.co.uk to discuss the role before the closing date.

Closing date: 9am Thursday 9 March 2023

Interview dates: Monday 27 and Tuesday 28 March 2023

FEA

For more information visit www.fea.co.uk/tbcg-ceo/

Deputy/Vice Principal

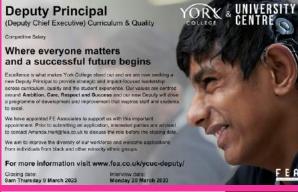


needs and priorities.

We have engaged FE Associates to help us with this important role. Interested parties are advised to contact our lead consultant, Suzanne Thurlow@fea.co.uk. to discuss the role before the closing date.

For more information visit www.fea.co.uk/croydon-vp/

9am Wednesday 7 June 2023 Friday 16 June 2023



DEPUTY PRINCIPAL NORTH HERTFORDSHIRE COLLEGE

Closing date: FEA
9am on Thursday 8 December 2022

Monday 19 December 2022



Campus Principal





Chief Finance Officer/Finance Director





For more information visit www.fea.co.uk/wlc-people/

Chief People Officer/HR Director



FEA

Closing date: 9am on Monday 5 December 2022

Interview date: Tuesday 20 December 2022



Interview date: Thursday 30 March 2023

Group Director of People

and Organisational Development

Director of Governance



usely College, we believe that excellent governance plays a key role in the ment of our ambitious plans for the future. We are a high performing, ding, further education college with a clear focus on transforming lives through rery of excellent education.

We are now seeking a new Director of Governance to support our Board and to take ownership of the processes, systems and ways of working to ensure that governance continues to be highly effective and impactful. You will be a governance expert who has a strong track record in working with governors, trustees or non-executives to ensure the Board achieves its responsibilities and objectives.

We have engaged FE Associates to help us find the right person for this important role. Interested parties are advised to arrange an initial conversation with our recruitment partner, by emailling Jo.Johnston@fea.co.uk, to discuss the role before the closing date.



9am on Thursday 10 November 2022

Thursday 17 November 2022

For more information visit www.fea.co.uk/bc-dg/



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Director of Governance





West London College is the trading name of the Corporation of Ealing Hammersmith and West London College and with campuses in Ealing, Hammersmith, Park Royal and Southall, we are firmly focused on meeting the skills, employment and economic needs of the nation's capital.

Our vision is to be the leading college in West London for technical and vocational education and skills training, and effective governance is essential to us achieving this vision.

Our new Director of Governance will have a key role to play in ensuring governors are well supported and will take ownership of the processes, systems and ways of working to ensure Board effectiveness and that governance is well connected to the rest of the College.

We have appointed FE Associates to support us with this appointment. Prior to submitting an application, interested parties are advised to arrange an initial conversation with our recruitment partner, by emailing Apinder.Sidhu@fea.co.uk, to discuss the role before the closing date.

For more information visit

https://www.fea.co.uk/wlc-dg/

Closing date: 9am Monday 6 February 2023 Interview date: Monday 20 February 2023

FEA

COLLEGE

WHERE EVERYONE MATTERS AND A SUCCESSFUL **FUTURE BEGINS**

Noon on Monday 11 October 2021

Interview date:

Director of Governance

The college benefits from a very experienced and committed group of governors and we are now looking for a new governance professional to co-ordinate governance operations and provide expert advice, guidance and support to our board.

ave appointed FE Associates to support us with this crucial appointment. Interested parties are invited to contact Amanda.Hart@fea.co.uk ahead of the closing date and before submitting an application.

We aim to improve the diversity of our workforce, and welcome applications from individuals from black and other minority ethnic groups.



Group Director of Governance





HRUC



ly effective governance has been key to our success and we are now seeking a new governance professional to de expert support to our governing body. To succeed in this role, you will be an experienced governance titioner with a background of success in highly regulated corporate environments.

For more information visit www.fea.co.uk/york-dgov/

MIS Director







Education

DIRECTOR OF MIS

We new have an opportunity for a colored und ambitious management information and funding expert to provide leading-to-wishin our MS function. Reporting to the Vice Principal for function, Performance and Technology, you will be lightly as a color exclude after when the transformation of data, information and technology feature as a very princip for the College.

have appointed EF Associates to support us to find our new Director of Mis-mested, sorrors, should, more contact, with our legal consistent, consistent/filterocoult, for on this of discussion setting the closing date and prior software produced.

Clasing date Noon on Friday 24 September 2021

terview date /c 4 October 2021 - TBC

For more information visit www.fea.co.uk/bc-mis/

FEA

Director of MIS and Planning

Competitive Solary

The provision of effective MS, data and reporting is resential to the enging success and development of Waithern Forest Callege. We are an ematious college with big pioms, and our new Director at MS and Planning well have a key role as a member of the sector soon is supporting the achievement of our strategic amount on a

To succeed in this rate you will be a highly experienced further education Mill and funding specialist who is able to successfully balance strategic leadership with operational realities. You will be highly collaborative and work in a manner that supports colleagues to disliver excellent teaching, learning and student services.

We have appointed FC Associates to support us with the oruciol appointment, interested porties are advised to contact Matt. Atkinson@fec.co.uk for an initial discussion about this apportunity.

For more information visit www.fea.co.uk/wfc-dmp/





Create Your Future

Waltham Forest College 🕮



Barnsley College





For more information and a candidate pack visit

vvvv.fea.co.uk/bc-vpfp/

Vice Principal Funding and Performance





Bradford College

CHIEF INFORMATION OFFICER









Chair of Corporation

With our current Chair coming to the end of their second term, the College is planning for a successor to this key strategic role. With a new Principal/Chief Executive and Deputy Principal due to take up post in the Spring, and with an opportunity to review the College's strategic plan with the Senior Leadership Team and the Governing Body, there is a real opportunity for the new Chair to make a significant contribution to the values, vision and mission of the College at an exciting point of change.

We have appointed FE Associates to support us with this crucial appointmen Prior to submitting an application, interested parties are advised to arrange an initial convexation with our lead consultant, by emailing Suzanne Thurlow@lea.co.uk, to discuss the role before the closing date.

losing date: 9am on Friday 24 March 2023 Iterview date: Week commencing Monday 17 April 2023

For more information visit www.fea.co.uk/cmc-chair/









Finance Governors

Wiltshire College & University Centre plays a significant role for the county's growing population and is critical to delivering the post-16 education and skills agenda and thus, the economic success of the region.

We are seeking two new governors with a finance background to join the College's governing body. Ensuring the vision and strategy are appropriate and that the College's well run by our Executive Team, the Board makes an important contribution to the life of the College and, therefore, to the students.

If you are strategic, influential and commercially astute, excited by the opportunity to apply your financial expertise in a highly rewarding role and can support us on the next part of our journey, we would love to hear from you. Previous governor experience is not essential and in our commitment to embracing diversity, we are very interested to have a wide range of backgrounds and life experience on our Board.

We have engaged FE Associates to help us find our new governors, so please do arrange a chat with our lead consultant, by emailing Apinder.Sidhu@fea.co.uk, to discuss the role before the closing date.

For more information visit www.fea.co.uk/wcuc-govs/



9am on Wednesday 26 October 2022

FEA

Commercial/Apprenticeships Director

Vice Principal

Business Growth, Skills and Partnerships



COLLABORATIVE CONFIDENT COMMUNITY-FOCUSE

At SCUC and Stratford-upon-Avon College, our mission is to create a reflective and progressive environment which supports and inspires everyone to succeed. One of the key ambitions in our 2022-2025 strategic plan is to futureproof our college through considered income diversification and growth, and this role is key to achieving that.

You will be a dynamic and experienced senior leader, able to shape, lead and deliver on our growth strategy, skills agenda and partnerships. You will have the knowledge and expertise to innovate curriculum to meet the skills agenda for the present and future, supporting the productivity of local and

Interested parties are advised to contact our FE Associates lead consultant, Apinder.Sidhu@fea.co.uk, to discuss this role before the closing date.

Closing date: 9am on Tuesday 9 May 2023 Interview date: Monday 22 May 2023 For more information visit: www.fea.co.uk/so







Executive Director of Commercial Partnerships

Salary: up to £70k per annum Capped performance bonus. Relocation package available



Commercial Partnerships will use their commercial acumen to strengthen our engagement with local stakeholders and employers and lead on our ambitious targets for growth. With a track record of building and driving partnerships and growth in the skills and training arena, you will work collaboratively across the organisation to ensure our offer is relevant to the local and regional economies, pursuing new business opportunities whilst building upor the excellent partnerships we have established with our existing

We have appointed FE Associates to support us with this crucial appointment. Prior to submitting an application, interested parties are advised to contact Amanda.Hart@fea.co.uk to discuss the role before

For more information visit www.fea.co.uk/edcp/

Closing date: 9am Thurs 20 April 2023

employers and stakeholders.

Interview date: Tues 2 May 2023

5 Our Commitment to Diversity and Inclusion

We are deeply committed to actively improving the diversity of senior leadership teams and boards, and there is a pressing need for senior leadership teams to be more reflective of the communities and student bodies they serve. We are developing our search and recruitment approaches to address the under-representation of minority groups explicitly and to promote equality, diversity, inclusion and anti-racism.

As part of our commitment to addressing imbalances in the diversity of leadership in further education and skills organisations, we will seek to partner with the organisation to develop our search strategies and recruitment campaign to attract the broadest possible range of candidates and to provide additional support for candidates from under-represented groups to give them the best possible chance of success throughout the assessment and selection process.

The promotion of equality and diversity is of fundamental importance to us and we will want to work with you to ensure the organisation is doing everything it can to ensure the leadership team is more diverse and balanced. As well as following best practices in inclusive recruitment, we will ensure we are working within any processes and procedures you have in your organisation.

We are now officially an Affiliated Organisation to the Black Leadership Group, formerly the Black FE Leadership Group. The goal of the Black Leadership Group (BLG) is to engender a truly anti-racist FE system and they have made remarkable progress in alerting the sector to the depth and extent of the challenge in eradicating all forms of racism in FE.

You can find out more about the Black Leadership Group by reading their 10-point plan using the link below.



<u>Using the Black Further Education Leadership</u> <u>Group 10-point plan (blackfeleadership.com)</u>

6 Get In Touch

Thank you for taking the time to read our executive search and recruitment services brochure. We hope we have demonstrated our passion for the work we do, the expertise of our people and our track record in delivering successful search and recruitment outcomes for our clients. We very much look forward to becoming your trusted partner in your assignment.

Matt Atkinson

Managing Director

Matt.Atkinson@fea.co.uk

07506677745 | 01454 617 707

Jo Johnston

Director of Recruitment

Jo.Johnston@fea.co.uk

07500448282 | 01454 617 707



7.1 Testimonials - What our Clients say About us...

I would absolutely recommend FE Associates to anyone who is looking for a great professional company that looks after its clients. Prior to the commencement of the recruitment process, Matt and his team took the time to listen to the brief, which then enabled them to understand the ethos and culture of the College and the calibre of candidates we were seeking to attract.

The support provided to us every step of the way was second to none and we are thrilled to have been able to appoint to this senior position at Chelmsford College.

We all know everything we do in Further Education matters.
Working to promote and secure the very best people is critical to our mission and for our most critical roles, we have used FEA.

Over recent months, we have used FEA to support our recruitment of four senior roles across our colleges. FEA always deliver a professional and responsive service, tailored to our needs to secure the very best people. I am also really proud that FEA has helped HRUC expand the diversity and talent of our senior leadership team. FEA is a critical strategic partner to HRUC, driving our ambition to be the best colleges to work and learn with.

Beverley Mahoney, Human Resources Manager Chelmsford College



Keith Smith CEO HRUC



7.2 Testimonials - What our Candidates say About us...

FE Associates were key drivers in helping me make the next big step in my career. I am grateful to Matt and Jo, who successfully helped me secure the role of Executive Director of Finance at a well-established college. They took the time to understand my needs and competencies and matched me to a position that would optimise my potential.

Jo explained the role, the organisation and its warm culture, and also took time to assess my strengths and next steps, which I felt was important to have in that initial assessment.

I especially appreciate the preparation work that Matt had gone through with me to ensure that I was confident and well prepared. Matt's transparent communication, professionalism, exceptional guidance and support was the assurance I needed that they were genuinely interested in my career aspirations and progression.

Thank you to FE Associates for helping me start an exciting new chapter of my professional career.

At York College, we have used FEA for a number of key senior leadership team appointments. Most recently, this was for two Director of Curriculum roles.

Suzanne worked tirelessly to get us a field of candidates for both roles, ensuring that those who were considered for shortlisting were technically competent but also ensured that they would 'fit' with York College.

In the end, we made two excellent appointments to the roles and we look forward to working with FEA for any further senior roles we need to fill.

Molly Makota Executive Director of Finance Designate Christ The King Sixth Forms



Ken Merry
Deputy Principal and Deputy Chief Executive
York College



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